Nova Scotia Tourism Indicators May 2016



Data as of June 18th, 2016

2016 Tourism Visitation	YTD	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Visitor Entries ('000s)													
Road Visits by Entry Point*	402	69	64	76	88	104							
% Change from same period 2015	13	29	34	18	8	-2							
Amherst/Tidnish	379 14	67 29	62 33	73 18	83 8	93 -3							
% Change from same period 2015		29	33			-3							
North Sydney	11	1	1	2	3	4							
% Change from same period 2015	9	0	21	44	10	-4							
Digby	5	1	1	1	1	2							
% Change from same period 2015	10	43	248	54	-4	-26							
Caribou						7							
% Change from same period 2015						19							
Yarmouth % Change from same period 2015													
<u> </u>													
Air Visits by Entry Point													
Halifax Stanfield International Airport	180	34	28	29	39	50							
% Change from same period 2015	0	-9	10	-13	1	10							
Total Visitors	582	104	92	105	127	154							
% Change from same period 2015	9	13	25	8	6	1							
Cruise Ship Passenger Visits ('000s)													
Halifax													
% Change from same period 2015													
Cape Breton													
% Change from same period 2015													
Airport Activity (thousands, '000s)													
Enplanements	736	114	125	162	169	166							
% Change from same period 2015	4	-2	4	7	2	9							
Tourism Revenues Estimate (\$ 000)	\$741,500	\$116,800	\$109,400	\$142,500	\$180,800	\$192,000							

Definitions

VISITOR ENTRIES

The estimated number of visitors who came to Nova Scotia by road or air and stayed for at least one night (by entry point). Residents of Nova Scotia traveling within the province are not included in this calculation. Source: Tourism Nova Scotia

TOURISM REVENUES ESTIMATE

Estimated revenues from both non-resident and resident spending. Source: Tourism Nova Scotia

CRUISE SHIP PASSENGER VISITS

Defined as the number of passenger visits by cruise ships to the ports of Halifax and Sydney. Source: Halifax Port Authority and Sydney Ports Corporation

AIRPORT ACTIVITY

The number of people boarding aircraft at the Halifax Stanfield International Airport. Includes visitors to Nova Scotia, residents of Nova Scotia and travelers transferring to other flights. Source: Halifax International Airport Authority.

Totals may not add because of rounding

NS Accommodation Activity'	YTD	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Fixed Roof Accommodations													
South Shore													
Occupancy Rate (%)	26	22	25	26	27	28							
% Point Change from same period 2015	-1	2	-1	-3	0	-4							
Room Nights Sold ('000s)	40 -3	6 10	6 -4	8 -10	8 4	11 -9							
% Change from same period 2015	-3	10	-4	-10	4	-9							
Halifax Metro	50	10	- 4	50		50							
Occupancy Rate (%)	56 2	46	51 -3	59	69	56 6							
% Point Change from same period 2015 Room Nights Sold ('000s)	2 489	4 76	-3 79	-2 99	5 111	6 123							
% Change from same period 2015	409	76 11	79 -5	99 -5	5	6							
	2		-5	-5	J	U							
Eastern Shore					10								
Occupancy Rate (%)	15	6	9	14	12	21							
% Point Change from same period 2015	4	-1	0	7	1	6							
Room Nights Sold ('000s) % Change from same period 2015	2 37	0 -34	0 -2	0 70	0	1 73							
	37	-34	-2	70		13							
Cape Breton				05		0.5							
Occupancy Rate (%)	34	28	33	35	39	35							
% Point Change from same period 2015	5	3	7	1	8	6							
Room Nights Sold ('000s) % Change from same period 2015	88 16	11 -1	14 24	16 -4	19 28	27 28							
	10	-1	24	-4	20	20							
Northumberland Shore													
Occupancy Rate (%)	36	38	43	43	41	27							
% Point Change from same period 2015	1 55	9 9	6	2 10	4 11	-6							
Room Nights Sold ('000s) % Change from same period 2015	-3	9 12	9 4	-10	12	16 -17							
°	-5	12	4	-10	12	-17							
Bay of Fundy & Annapolis Valley													
Occupancy Rate (%)	27	23 -4	30	34	38	21							
% Point Change from same period 2015 Room Nights Sold ('000s)	-2 81	-4 11	-3 13	-3 16	4 18	-3 23							
% Change from same period 2015	-3	-15	-8	-10	18	23							
	-5	-10	-0	-10	12	0							
Yarmouth & Acadian Shores	20	22	24	27	34	29							
Occupancy Rate (%) % Point Change from same period 2015	29 -2	23 0	34 -3	27 -6	34 2	29 -2							
Room Nights Sold ('000s)	-2 18	3	-3	-0 3	4	-2 4							
% Change from same period 2015	-4	-7	-5	-15	12	-8							
°	•		Ŭ	10		Ŭ							
Province	42	07	40	47	50	20							
Occupancy Rate (%) % Point Change from same period 2015	43 1	37 3	42 0	47 -1	52 4	39 1							
Room Nights Sold ('000s)	772	116	126	153	4 172	205							
% Change from same period 2015	2	6	-2	-6	8	4							
	-	5	-	č	5	•							
Province outside of Halifax	20	26	20	22	26	27							
Occupancy Rate (%) % Point Change from same period 2015	30 1	26 2	32 2	33 -1	36 5	27 -1							
Room Nights Sold ('000s)	283	40	46	53	61	-1 82							
% Change from same period 2015	203	-2	3	-8	15	3							
	-	-		-									

Totals may not add because of rounding ¹Data reported when accommodation reporting rate is 85% - subject to change as reporting rate increases.

Fixed Roof Accommodations (cont.) Average Room Rate ⁴	YTD	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Average Room Rate (\$) % Change from same period 2015	122 2	118 5	117 0	119 0	124 3	131 4							
Campground Activity Short-Term Occupancy Rate (%) % Point Change from same period 2015													
Short-Term Site Nights Sold ('000s) % Change from same period 2015													
Total Occupancy Rate (%) % Point Change from same period 2015													
Total Site Nights Sold ('000s) % Change from same period 2015													

Definitions

ACCOMMODATION ACTIVITY

Accommodation Activity is available provincially, or broken-down by the seven tourism areas. *Source: Tourism Nova Scotia*

Room-Nights Sold: Estimated number of units sold each month; calculated based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia. A unit is normally one room. However, a cottage or suite containing two bedrooms or more is considered one rentable unit. At least 85% of licensed units available in each region must report before releasing the estimated room-nights sold. Estimates use the occupancy rate of the reporting properties to project room-nights sold for all available units.

Occupancy Rate: The percentage of estimated units that are occupied (sold) out of those available in the province. This rate is based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia.

Data includes Nova Scotians and people staying for nontourism purposes

Totals may not add because of rounding

⁴ Source data is revised the following year by the provider

AVERAGE ROOM RATE

Disclaimer

All information contained in this document as well as in CBRE Limited ("CBRE") publications, or otherwise provided by CBRE is designed as a reference and a management tool for the internal use of companies and agencies involved in the travel and tourism industry. Reproduction and quotation in documents and matters relating to provision of third party consulting advice, business planning, solicitation of public funds, debt and equity financing, litigation, property tax or other legal and financial matters is NOT PERMITTED without the written permission of CBRE. Quotation and reproduction of this material is permitted otherwise ONLY if credited to CBRE and referencing our disclaimer as follows: Source: CBRE Limited with reproduction and use of information subject to CBRE Limited Disclaimer / Terms of Use as detailed at www.cbre.ca

Users of this information are advised that CBRE Limited does not represent the information contained herein to be definitive or all-inclusive. CBRE Limited believes the information to be reliable, but is not responsible for errors or omissions.

Source: CBRE Hotels Trends in the Hotel Industry National Market Report

CAMPGROUND ACTIVITY

Occupancy Rate: The percentage of campsites that are occupied (sold) out of all campsites available in the province. This rate is based on reports submitted by all licensed campgrounds in Nova Scotia. *Source: Tourism Nova Scotia*

Total Site-Nights Sold: Number of campsites sold each month; calculated based on reports submitted by all licensed campgrounds in Nova Scotia. *Source: Tourism Nova Scotia*

Visitor Activities Gallery Attendance ('000s) Art Gallery of NS % Change from same period 2015	YTD 3 -36	Jan 1 -56	Feb 1 -35	Mar 1 -4	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Νον	Dec
Mary E. Black Gallery (NS Centre for Craft & Design) % Change from same period 2015	3 57	0 57	0 3	0 10	0 88	2 76							
Provincial Museum Attendance ('000s) Nova Scotia Museum % Change from same period 2015	63 -9	10 31	13 -15	25 -4	15 -25								
National Park/Historic Site Attendance ('000s)													
Kejimkujik % Change from same period 2015													
Halifax Citadel % Change from same period 2015	19 31	1 8	2 118	3 109	5 50	8 6							
Fortress Louisbourg % Change from same period 2015	2 2												
Alexander Graham Bell % Change from same period 2015	3 11												
Information Enquiries ('000s) NS Information Centre Visitors Counselled % Change from same period 2015	44 -35	5 -47	5 -35	7 -40	8 -29	19 -31							
Local Information Centre Visitors Counselled % Change from same period 2015													
Reservations % Change from same period 2015	1 27	0 11	0 42	0 10	0 42	1 26							
Literature Requests % Change from same period 2015	29 -19	4 -14	6 -27	7 -14	6 -20	6 -19							
Website Activity (NovaScotia.com) ('000s) Visits % Change from same period 2015	1,378 11	187 24	207 36	257 21	316 20	411 -11							

Totals may not add because of rounding. Definitions on following page.

Definitions

GALLERY ATTENDANCE

Art Gallery of Nova Scotia: the number of paid admissions to the gallery each month. This does not include complimentary admissions, self-directed or other tours and openings or other special events.

Mary E. Black Gallery: the number of people admitted to the gallery each month. Part of the NS Centre for Craft and Design. Source: AGNS & NSCCD

PROVINCIAL MUSEUM ATTENDANCE

Monthly attendance is reported for the Nova Scotia museum family of sites located throughout the province. Attendance numbers account for all visitors, including those attending for special functions, such as meetings and private events. Please note that some museum sites operate on a seasonal basis.

Source: NS Communities, Culture & Heritage

NATIONAL PARK & HISTORIC SITE ATTENDANCE

Kejimkujik National Park and Historic Site (does not include Seaside adjunct) & Cape Breton Highlands National Park: Visits reported are for the number of personvisits.

Halifax Citadel National Historic Site: reports on monthly attendance. Attendance numbers account for all visitors, including those attending special functions, such as meetings and private events.

Fortress Louisbourg and Alexander Graham Bell Historic Sites: Visits reported include paid admissions.

Source: Parks Canada

INFORMATION ENQUIRIES

Nova Scotia Information Centre Visitors Counselled

Total number of visitors counselled at the NS Visitor Information Centres. Most centres are operated seasonally. VICs do not necessarily open on the same date every year.

Source: Tourism Nova Scotia

Local Information Centre Visitors Counselled

Total number of visitors counselled at local Visitor Information Centres. Most centres are operated seasonally and do not always open on the same date every year. Source: Regional Tourism Industry Associations

Reservations and Enquiries

Total number of reservations and enquiries made through Tourism Nova Scotia's reservation system. Source: Tourism Nova Scotia

WEBSITE ACTIVITY

Visits are the number of user sessions to the NovaScotia.com website. Source: Tourism Nova Scotia