Nova Scotia Tourism Indicators September 2017



Data as of November 3rd, 2017

| 2017 Tourism Visitation | YTD | Jan | Feb | Mar | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|-------------|-----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----|-----|-----|
| Visitor Entries ('000s) | | | | | | | | | | | | | |
| Road Visits by Entry Point* | 1,354 | 71 | 62 | 84 | 91 | 123 | 154 | 288 | 317 | 163 | | | |
| % Change from same period 2016 | 8 | 3 | -3 | 11 | 4 | 17 | 8 | 3 | 14 | 6 | | | |
| Amherst/Tidnish | 1,154 | 69 | 61 | 82 | 86 | 111 | 127 | 233 | 256 | 130 | | | |
| % Change from same period 2016 | 7 | 2 | -3 | 11 | 4 | 20 | 6 | 1 | 13 | 4 | | | |
| North Sydney | 45 | 2 | 1 | 2 | 3 | 4 | 6 | 10 | 11 | 6 | | | |
| % Change from same period 2016 | 5 | 16 | -4 | -10 | 5 | 4 | -1 | 4 | 7 | 19 | | | |
| Digby | 38 | 1 | 0 | 1 | 1 | 2 | 4 | 11 | 11 | 6 | | | |
| % Change from same period 2016 | 5 | -8 | -59 | -1 | 30 | 57 | -7 | 2 | 10 | 1 | | | |
| Caribou | 100 | | | | | 6 | 13 | 30 | 34 | 18 | | | |
| % Change from same period 2016 | 19 | | | | | -17 | 15 | 18 | 30 | 19 | | | |
| Yarmouth | 17 | | | | | | 4 | 5 | 5 | 3 | | | |
| % Change from same period 2016 | N/A | | | | | | N/A | 19 | 1 | 3 | | | |
| | | | | | | | | | | | | | |
| Air Visits by Entry Point | | | | | | | | | | | | | |
| Halifax Stanfield International Airport | 605 | 36 | 25 | 37 | 41 | 53 | 74 | 111 | 131 | 98 | | | |
| % Change from same period 2016 | 12 | 4 | -11 | 30 | 3 | 6 | 18 | 27 | 5 | 14 | | | |
| Total Visitors | 1,960 | 107 | 87 | 122 | 132 | 175 | 228 | 399 | 449 | 261 | | | |
| % Change from same period 2016 | 9 | 3 | -6 | 16 | 4 | 14 | 11 | 9 | 11 | 9 | | | |
| Cruise Ship Passenger Visits ('000s) | | | | | | | | | | | | | |
| Halifax | 183 | | | | | | 30 | | | 153 | | | |
| % Change from same period 2016 | 24 | | | | | | 22 | | | 24 | | | |
| Cape Breton | 71 | | | | | 6 | 7 | 8 | 15 | 35 | | | |
| % Change from same period 2016 | 25 | | | | | -8 | 138 | -11 | 75 | 19 | | | |
| Airport Activity (thousands, '000s) | | | | | | | | | | | | | |
| Enplanements | 1,574 | 120 | 121 | 169 | 186 | 173 | 177 | 207 | 230 | 190 | | | |
| % Change from same period 2016 | 4 | 6 | -3 | 5 | 10 | 4 | 4 | 7 | 4 | 2 | | | |
| Tourism Revenues Estimate (\$ 000) | \$2,147,200 | \$113,200 | \$98,600 | \$130,700 | \$177,400 | \$197,400 | \$255,100 | \$401,000 | \$455,200 | \$318,600 | | | |
| % Change from same period 2016 | 7 | 2 | 0 | 6 | 5 | 3 | 8 | 9 | 9 | 10 | | | |
| 5 0 W | | | | | | | | | | | | | |

Definitions

VISITOR ENTRIES The estimated number of visitors who came to Nova Scotia by road or air and stayed for at least one night (by entry point). Residents of Nova Scotia traveling within the province are not included in this calculation. Source: Tourism Nova Scotia

TOURISM REVENUES ESTIMATE

Estimated revenues from both non-resident and resident spending. Source: Tourism Nova Scotia

Totals may not add because of rounding

CRUISE SHIP PASSENGER VISITS

Defined as the number of passenger visits by cruise ships to the ports of Halifax and Sydney. Source: Halifax Port Authority and Sydney Ports Corporation

AIRPORT ACTIVITY

The number of people boarding aircraft at the Halifax Stanfield International Airport. Includes visitors to Nova Scotia, residents of Nova Scotia and travelers transferring to other flights. *Source: Halifax International Airport Authority*.

| NS Accommodation Activity | YTD | Jan | Feb | Mar | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----|-----|-----|
| Fixed Roof Accommodations | | | | | | | | | | | | | |
| South Shore | 47 | 10 | 20 | 00 | 20 | 22 | 45 | <u></u> | 77 | 64 | | | |
| Occupancy Rate (%) % Point Change from same period 2016 | 47 2 | 19 -3 | 29 4 | 29 3 | 30 4 | 33 6 | 45 3 | 68 -1 | 77 2 | 64 0 | | | |
| Room Nights Sold ('000s) | 2 150 | -3 5 | 4 7 | 3 8 | 4 9 | 13 | 3 18 | -1 | 2 34 | 27 | | | |
| % Change from same period 2016 | 2 | -13 | , 14 | 5 | 7 | 15 | 6 | -2 | 2 | -1 | | | |
| Halifax Metro | _ | | | - | | | - | _ | - | | | | |
| Occupancy Rate (%) | 69 | 45 | 56 | 67 | 66 | 62 | 70 | 80 | 84 | 89 | | | |
| % Point Change from same period 2016 | 4 | -+0 0 | 6 | 9 | -2 | 5 | 5 | 6 | 2 | 1 | | | |
| Room Nights Sold ('000s) | 1,131 | 75 | 82 | 110 | 105 | 133 | 147 | 173 | 164 | 142 | | | |
| % Change from same period 2016 | -2 | -5 | 1 | 7 | -10 | 2 | -3 | -1 | -2 | -6 | | | |
| Eastern Shore | | | | | | | | | | | | | |
| Occupancy Rate (%) | 39 | 14 | 19 | 15 | 13 | 24 | 31 | 53 | 63 | 51 | | | |
| % Point Change from same period 2016 | 4 | 8 | 10 | 1 | 1 | 4 | -3 | 4 | 9 | 3 | | | |
| Room Nights Sold ('000s) | 17 | 0 | 0 | 0 | 0 | 1 | 2 | 4 | 5 | 4 | | | |
| % Change from same period 2016 | 13 | 143 | 90 | 2 | 30 | 11 | -6 | 11 | 20 | 10 | | | |
| Cape Breton | | | | | | | | | | | | | |
| Occupancy Rate (%) | 56 2 | 28 0 | 29 | 40 4 | 36 -2 | 39 5 | 49 5 | 77 | 82 3 | 70 3 | | | |
| % Point Change from same period 2016 Room Nights Sold ('000s) | 2 389 | 0 13 | -4 13 | 4 19 | -2 17 | 5 32 | 5 50 | 4 83 | 3 90 | 3 71 | | | |
| % Change from same period 2016 | 389 7 | 20 | -7 | 21 | -6 | 20 | 50 11 | 5 5 | 90 4 | 3 | | | |
| . | • | 20 | , | 21 | 0 | 20 | | 0 | - | 0 | | | |
| Northumberland Shore Occupancy Rate (%) | 44 | 30 | 35 | 42 | 35 | 35 | 37 | 53 | 51 | 65 | | | |
| % Point Change from same period 2016 | 4 | -7 | -7 | 1 | -5 | 8 | 10 | 11 | 0 | 0 | | | |
| Room Nights Sold ('000s) | 162 | 8 | 8 | 11 | 10 | 17 | 22 | 30 | 30 | 24 | | | |
| % Change from same period 2016 | 1 | -7 | -9 | 14 | -12 | 10 | 12 | -5 | 2 | 0 | | | |
| Bay of Fundy & Annapolis Valley | | | | | | | | | | | | | |
| Occupancy Rate (%) | 42 | 23 | 33 | 37 | 37 | 26 | 31 | 56 | 54 | 66 | | | |
| % Point Change from same period 2016 | 4 | 0 | 4 | 4 | -1 | 6 | 1 | 8 | 5 | 5 | | | |
| Room Nights Sold ('000s) | 296 | 11 | 14 | 18 | 18 | 28 | 35 | 65 | 59 | 48 | | | |
| % Change from same period 2016 | 10 | 4 | 14 | 17 | 0 | 24 | 4 | 13 | 10 | 5 | | | |
| Yarmouth & Acadian Shores | | | | | | | | | | | | | |
| Occupancy Rate (%) | 49 2 | 23 0 | 36 2 | 32 5 | 30 -3 | 36 7 | 58 8 | 68 -2 | 75 -5 | 71 2 | | | |
| % Point Change from same period 2016 Room Nights Sold ('000s) | 2 54 | 3 | 2 4 | 5 4 | -3 3 | 5 | о 8 | -2 9 | -5 10 | 2 | | | |
| % Change from same period 2016 | 2 | 5 | 2 | 13 | -13 | 22 | 16 | -3 | -5 | 1 | | | |
| Province | | - | | - | - | | - | - | - | | | | |
| Occupancy Rate (%) | 57 | 35 | 44 | 52 | 50 | 45 | 52 | 70 | 73 | 75 | | | |
| % Point Change from same period 2016 | 3 | -2 | 3 | 6 | -2 | 5 | 4 | 6 | 2 | 2 | | | |
| Room Nights Sold ('000s) | 2,200 | 116 | 129 | 170 | 162 | 229 | 283 | 394 | 392 | 325 | | | |
| % Change from same period 2016 | 2 | -2 | 1 | 10 | -8 | 9 | 2 | 2 | 2 | -1 | | | |
| Province outside of Halifax | | | | | | | | | | | | | |
| Occupancy Rate (%) | 48 | 25 | 32 | 37 | 34 | 32 | 40 | 64 | 66 | 67 | | | |
| % Point Change from same period 2016 | 3 | -1 | 0 | 4 | -1 | 6 | 4 | 7 | 3 | 3 | | | |
| Room Nights Sold ('000s) | 1,069 | 41 4 | 47 | 60 15 | 57 -4 | 96 10 | 136 8 | 221 5 | 228 5 | 183 3 | | | |
| % Change from same period 2016 | 6 | 4 | 3 | 15 | -4 | 19 | ð | Э | 5 | 3 | | | |

Totals may not add because of rounding

¹Data reported when accommodation reporting rate is 85% - subject to change as reporting rate increases.

| Fixed Roof Accommodations (cont.) Average Room Rate ⁴ | YTD | Jan | Feb | Mar | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Νον | Dec |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|-----|-----|-----|
| Average Room Rate (\$) % Change from same period 2016 | 143.42 8 | 118.16 0 | 118.99 1 | 123.82 4 | 127.53 3 | 140.52 8 | 147.85 8 | 157.03 13 | 161.44 14 | 159.06 11 | | | |
| Campground Activity | | | | | | | | | | | | | |
| Short-Term Occupancy Rate (%) % Point Change from same period 2016 | 33 3 | | | | | 10 0 | 16 1 | 43 2 | 48 6 | | | | |
| Short-Term Site Nights Sold ('000s) % Change from same period 2016 | 288 10 | | | | | 11 1 | 39 8 | 113 5 | 125 15 | | | | |
| Total Occupancy Rate (%) % Point Change from same period 2016 | 57 3 | | | | | 46 3 | 45 3 | 64 3 | 65 4 | | | | |
| Total Site Nights Sold ('000s) % Change from same period 2016 | 788 5 | | | | | 89 8 | 171 5 | 259 5 | 268 5 | | | | |

Definitions

ACCOMMODATION ACTIVITY

Accommodation Activity is available provincially, or broken-down by the seven tourism areas. *Source: Tourism Nova Scotia*

Room-Nights Sold: Estimated number of units sold each month; calculated based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia. A unit is normally one room. However, a cottage or suite containing two bedrooms or more is considered one rentable unit. At least 85% of licensed units available in each region must report before releasing the estimated room-nights sold. Estimates use the occupancy rate of the reporting properties to project room-nights sold for all available units.

Occupancy Rate: The percentage of estimated units that are occupied (sold) out of those available in the province. This rate is based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia.

Data includes Nova Scotians and people staying for nontourism purposes

Totals may not add because of rounding

⁴ Source data is revised the following year by the provider

AVERAGE ROOM RATE

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Source: CBRE Hotels Trends in the Hotel Industry National Market Report

CAMPGROUND ACTIVITY

Occupancy Rate: The percentage of campsites that are occupied (sold) out of all campsites available in the province. This rate is based on reports submitted by all licensed campgrounds in Nova Scotia. Source: Tourism Nova Scotia

Total Site-Nights Sold: Number of campsites sold each month; calculated based on reports submitted by all licensed campgrounds in Nova Scotia. Source: Tourism Nova Scotia

| Visitor Activities Gallery Attendance ('000s) Art Gallery of NS % Change from same period 2016 | YTD 31 108 | Jan 1 2 | Feb 1 2 | Mar 2 52 | Apr 2 47 | May 3 151 | Jun 2 27 | Jul 7 175 | Aug 7 158 | Sep 6 164 | Oct | Νον | Dec |
|---|------------------|----------------------|----------------------|-----------------------|-----------------------|------------------------|-----------------------|------------------------|------------------------|------------------------|-----|-----|-----|
| Mary E. Black Gallery (NS Centre for Craft & Design) % Change from same period 2016 | 6 -21 | - -45 | - 8 | - 31 | - -27 | 1 -38 | 1 -6 | 1 -6 | 1 -17 | 1 -32 | | | |
| Provincial Museum Attendance ('000s) Nova Scotia Museum % Change from same period 2016 | 388 1 | 11 8 | 15 10 | 26 7 | 12 -16 | 24 -5 | 66 -8 | 111 5 | 124 4 | | | | |
| National Park/Historic Site Attendance ('000s)* | | | | | | | | | | | | | |
| Halifax Citadel % Change from same period 2016 | 237 66 | 1 -1 | 1 -31 | 1 -53 | 6 11 | 14 65 | 34 68 | 83 76 | 54 97 | 43 45 | | | |
| Fortress Louisbourg % Change from same period 2016 | 124 60 | | | | | 2 17 | 12 50 | 39 68 | 47 66 | 23 46 | | | |
| Alexander Graham Bell % Change from same period 2016 | 95 31 | | | | | 3 13 | 12 35 | 27 32 | 30 36 | 23 25 | | | |
| Information Enquiries ('000s) | | | | | | | | | | | | | |
| NS Information Centre Visitors Counselled % Change from same period 2016 | 283 -4 | 3 -33 | 3 -38 | 4 -42 | 5 -50 | 16 -17 | 39 1 | 75 6 | 78 0 | 61 -2 | | | |
| Local Information Centre Visitors Counselled | 260 | | | | | - | 37 | 82 | 92 | 48 | | | |
| Literature Requests % Change from same period 2016 | 43 0 | 4 -2 | 4 -23 | 7 -5 | 7 13 | 6 14 | 5 6 | 5 10 | 3 -5 | 1 -18 | | | |
| Website Activity (NovaScotia.com) ('000s) Visits % Change from same period 2016 | 3,375 -4 | 194 4 | 187 -9 | 283 10 | 308 -3 | 426 4 | 532 -12 | 613 -14 | 496 -6 | 335 10 | | | |

Totals may not add because of rounding. Definitions on following page.

GALLERY ATTENDANCE

Art Gallery of Nova Scotia: the number of paid admissions to the gallery each month. This does not include complimentary admissions, self-directed or other tours and openings or other special events.

Mary E. Black Gallery: the number of people admitted to the gallery each month. Part of the NS Centre for Craft and Design. Source: AGNS & NSCCD

PROVINCIAL MUSEUM ATTENDANCE

Monthly attendance is reported for the Nova Scotia museum family of sites located throughout the province. Attendance numbers account for all visitors, including those attending for special functions, such as meetings and private events. Please note that some museum sites operate on a seasonal basis.

Source: NS Communities, Culture & Heritage

NATIONAL PARK & HISTORIC SITE ATTENDANCE

Kejimkujik National Park and Historic Site (does not include Seaside adjunct) & Cape Breton Highlands National Park: Visits reported are for the number of personvisits.

Halifax Citadel National Historic Site: reports on monthly attendance. Attendance numbers account for all visitors, including those attending special functions, such as meetings and private events.

Fortress Louisbourg and Alexander Graham Bell Historic

Sites: Visits reported include paid admissions. *Source: Parks Canada*

* **NOTE**: To celebrate Canada's 150th anniversary parks Canada is offering free admission to all Parks Canada locations; therefore, 2017 admission numbers reflect <u>all</u> <u>admissions</u> as opposed to paid admission as reported in previous years.

INFORMATION ENQUIRIES

Nova Scotia Information Centre Visitors Counselled

Total number of visitors counselled at the NS Visitor Information Centres. Most centres are operated seasonally. VICs do not necessarily open on the same date every year.

Source: Tourism Nova Scotia

Local Information Centre Visitors Counselled

Total number of visitors counselled at local Visitor Information Centres. Most centres are operated seasonally and do not always open on the same date every year. Source: Regional Tourism Industry Associations

Reservations and Enquiries

Total number of reservations and enquiries made through Tourism Nova Scotia's reservation system. Source: Tourism Nova Scotia

WEBSITE ACTIVITY

Visits are the number of user sessions to the NovaScotia.com website. Source: Tourism Nova Scotia