# Nova Scotia Tourism Indicators November 2018



2018 Tourism Visitation	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Visitor Entries ('000s)													
Road Visits by Entry Point*	1,507	68	69	83	90	122	149	274	292	151	118	93	
% Change from same period 2017	-3	-4	10	-2	-2	0	-3	-5	-8	-7	2	1	
Amherst/Tidnish	1,295	66	67	81	86	110	123	221	230	119	104	88	
% Change from same period 2017	-3	-4	11	-1	0	-1	-3	-5	-10	-9	4	3	
North Sydney	50	1	1	2	3	3	5	10	12	5	4	2	
% Change from same period 2017	-3	-14	12	14	-4	-7	-3	2	1	-12	-5	-23	
Digby	36	1				2	5	9	10	5	3	1	
% Change from same period 2017	-15	-5	N/A	N/A	-79	-2	0	-14	-10	-9	-9	-11	
Caribou	107					7	13	28	33	17	8	2	
% Change from same period 2017	-5					21	2	-6	-4	-3	-18	-37	
Yarmouth	20						3	6	7	4			
% Change from same period 2017	15						-11	5	32	40			
Air Visits by Entry Point	770	20	07	27	50	C4	70	444	4.40	400	00	40	
Halifax Stanfield International Airport	778	36 1	27 8	37	50 23	61 15	78	114	146 12	106	82 -1	42 -11	
% Change from same period 2017	6	·		0			5	3		8			
Total Visitors	2,286	104	95	120	140	183	227	388	438	257	200	135	
% Change from same period 2017	-0.5	-2	10	-1	6	4	0	-3	-2	-2	1	-4	
Cruise Ship Passenger Visits ('000s)													
Halifax	317						42			166		109	
% Change from same period 2017	8						38			9		0	
Cape Breton	130					5	6	15	10	46	48	1	
% Change from same period 2017	10					-26	-6	80	-35	31	1	N/A	
Airport Activity ('000s)													
Enplanements	2,017	124	129	172	185	180	200	224	253	213	199	139	
% Change from same period 2017	6	3	6	2	0	4	13	8	10	12	10	-3	

# **Definitions**

# VISITOR ENTRIES

The estimated number of visitors who came to Nova Scotia by road or air and stayed for at least one night (by entry point). Residents of Nova Scotia traveling within the province are not included in this calculation. Source: Tourism Nova Scotia

# AIRPORT ACTIVITY

The number of people boarding aircraft at the Halifax Stanfield International Airport. Includes visitors to Nova Scotia, residents of Nova Scotia and travelers transferring to other flights. Source: Halifax International Airport Authority.

# CRUISE SHIP PASSENGER VISITS

Defined as the number of passenger visits by cruise ships to the ports of Halifax and Sydney. Source: Halifax Port Authority and Sydney Ports Corporation

Totals may not add because of rounding

NS Accommodation Activity'	YTD	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Fixed Roof Accommodations South Shore													
Occupancy Rate (%) % Point Change from same period 2017 Room Nights Sold ('000s) % Change from same period 2017	46 0 175 -1	20 1 6 2	27 -2 7 -10	31 3 9 12	29 -1 9 -1	34 0 13 2	48 3 20 6	65 -3 28 -5	76 -1 33 -2	65 1 27 0	42 -5 16 -9	34 2 9 4	
Halifax Metro													
Occupancy Rate (%) % Point Change from same period 2017 Room Nights Sold ('000s) % Change from same period 2017	68 -1 1,421 3	44 -1 77 2	50 -6 79 -4	65 -2 113 3	68 2 115 9	63 1 141 5	73 2 160 9	76 -4 171 -1	80 -4 177 8	87 -2 148 4	76 2 133 2	64 -2 108 -3	
Eastern Shore													
Occupancy Rate (%)  % Point Change from same period 2017  Room Nights Sold ('000s)  % Change from same period 2017	38 0 19 0	12 -2  -28	15 -4  -18	15 0  0	15 2  21	24 0 1 -3	30 -1 2 -5	47 -5 3 -13	59 -3 4 -8	54 3 4 2	40 6 2 31	31 14 1 81	
Cape Breton													
Occupancy Rate (%)  % Point Change from same period 2017  Room Nights Sold ('000s)  % Change from same period 2017	53 -3 434 -6	26 -2 12 -8	31 2 13 5	36 -4 17 -11	32 -4 16 -10	37 -2 30 -3	48 -1 49 -4	68 -9 74 -11	79 -3 86 -5	67 -3 67 -5	55 -3 50 -2	44 3 20 -1	
Northumberland Shore													
Occupancy Rate (%)  % Point Change from same period 2017  Room Nights Sold ('000s)  % Change from same period 2017	44 0 193 0	33 3 8 6	35 1 8 0	35 -7 9 -17	33 -2 9 -1	31 -3 18 3	34 -3 21 -8	47 -6 30 -3	71 21 37 19	65 0 24 -3	50 -7 18 -12	41 1 11 8	
Bay of Fundy & Annapolis Valley													
Occupancy Rate (%) % Point Change from same period 2017 Room Nights Sold ('000s) % Change from same period 2017	43 1 346 0	26 3 13 16	33 0 15 0	39 2 19 6	37 1 17 0	25 -2 26 -8	31 1 35 0	51 -5 58 -9	64 10 66 11	65 -2 45 -5	53 4 33 6	42 1 20 3	
Yarmouth & Acadian Shores													
Occupancy Rate (%)  % Point Change from same period 2017  Room Nights Sold ('000s)  % Change from same period 2017	53 5 69 10	24 1 3 5	34 -2 4 0	34 2 4 4	66 35 7 119	44 7 5 23	56 -2 7 -4	73 5 10 6	81 7 11 7	73 6 9 5	48 0 6 3	36 -3 4 -13	
Province													
Occupancy Rate (%)  % Point Change from same period 2017 Room Nights Sold ('000s)  % Change from same period 2017	56 0 2,658 1	35 0 118 2	41 -3 126 -3	51 -1 171 1	52 2 174 7	45 0 234 2	53 1 293 4	65 -5 374 -5	75 3 412 5	74 -1 323 0	61 0 258 0	52 0 174 -1	
Province outside of Halifax													
Occupancy Rate (%)  % Point Change from same period 2017 Room Nights Sold ('000s)  % Change from same period 2017	47 0 1,236 -2	26 1 42 3	32 0 47 0	36 -1 58 -3	35 1 59 4	31 -1 94 -2	40 0 133 -2	58 -6 203 -8	72 6 235 3	66 -1 176 -3	51 -2 125 -2	40 2 66 2	

Totals may not add because of rounding

<sup>&</sup>lt;sup>1</sup>Data reported when accommodation reporting rate is 85% - subject to change as reporting rate increases.

Fixed Roof Accommodations (cont.)  Average Room Rate <sup>4</sup>	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Average Room Rate (\$) % Change from same period 2017	150 6	122 3	124 5	131 5	141 10	150 7	161 9	160 2	171 6	168 5	155 9	134 2	
Campground Activity Short-Term Occupancy Rate (%) % Point Change from same period 2017	30 1					11 1	19 3	43 -1	49 1	24 1	14 2		
Short-Term Site Nights Sold ('000s) % Change from same period 2017	357 3					12 7	46 18	108 -2	125 2	55 6	11 15		
Total Occupancy Rate (%) % Point Change from same period 2017	56 3					46 1	49 4	63 -1	68 2	52 6	40 3		
Total Site Nights Sold ('000s) % Change from same period 2017	1,031 5					91 4	182 9	251 -1	271 4	189 10	47 14		
Sharing Economy*													
Room Nights Booked ('000s) % Change from same period 2017	286 94	7 135	7 118	10 190	12 132	21 136	30 109	50 80	60 84	43 89	33 91	13 47	

<sup>\*</sup>As of July 2018, Tourism Nova Scotia has restated the estimated room nights booked through a sharing platform. Previously reported numbers included both room nights sold and total room nights available in active listings. The data has been restated to solely reflect room nights booked during the month.

# **Definitions**

## **ACCOMMODATION ACTIVITY**

Accommodation Activity is available provincially, or broken-down by the seven tourism areas. Source: Tourism Nova Scotia

Room-Nights Sold: Estimated number of units sold each month; calculated based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia. A unit is normally one room. However, a cottage or suite containing two bedrooms or more is considered one rentable unit. At least 85% of licensed units available in each region must report before releasing the estimated room-nights sold. Estimates use the occupancy rate of the reporting properties to project room-nights sold for all available units.

Occupancy Rate: The percentage of estimated units that are occupied (sold) out of those available in the province. This rate is based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia.

Data includes Nova Scotians and people staying for nontourism purposes

Totals may not add because of rounding

<sup>4</sup> Source data is revised the following year by the provider

## AVERAGE ROOM RATE

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Source: CBRE Hotels Trends in the Hotel Industry National Market Report

## SHARING ECONOMY

An estimate of room nights sold through a sharing economy platform.

Source: AirDNA

# **CAMPGROUND ACTIVITY**

**Occupancy Rate:** The percentage of campsites that are occupied (sold) out of all campsites available in the province. This rate is based on reports submitted by all licensed campgrounds in Nova Scotia.

**Total Site-Nights Sold:** Number of campsites sold each month; calculated based on reports submitted by all licensed campgrounds in Nova Scotia.

Source: Tourism Nova Scotia

Visitor Activities Gallery Attendance ('000s) Art Gallery of NS % Change from same period 2017	YTD 34 -11	<b>Jan</b> 1 58	<b>Feb</b> 2 25	<b>Mar</b> 2 38	<b>Apr</b> 2 9	<b>May</b> 2 -21	<b>Jun</b> 4 80	<b>Jul</b> 5 -28	<b>Aug</b> 6 -22	<b>Sep</b> 4 -32	Oct 4 -23	<b>Nov</b> 2 -4	Dec
Mary E. Black Gallery (NS Centre for Craft & Design) % Change from same period 2017	7 16	 157	 72	 7	 57	1 -23	1 -25	1 -9	1 40	2 43			
Provincial Museum Attendance ('000s) Nova Scotia Museum % Change from same period 2017	<b>613</b> 11	22 109	30 100	41 56	41 235	26 8	68 3	103 -7	106 -14	91 2	68 17	17 9	
National Park/Historic Site Attendance ('000s)*													
Halifax Citadel % Change from same period 2017	204 -26	1 -51	1 1	2 31	3 -42	10 -29	21 -38	66 -21	41 -24	36 -15	24 -39		
Fortress Louisbourg % Change from same period 2017	81 -41					2 -30	8 -29	23 -43	23 -51	15 -35	10 -24		
Alexander Graham Bell % Change from same period 2017	86 -22					2 -27	10 -13	20 -27	22 -28	19 -17	13 -15		
Information Enquiries ('000s)													
NS Information Centre Visitors Counselled % Change from same period 2017	320 N/A	3 -15	3 -9	4 -10	5 13	12 -21	40 2	76 2	83 7	59 -3	31 -9	4 -5	
Local Information Centre Visitors Counselled	206					5	23	60	68	40	10		
Literature Requests % Change from same period 2017	39 -15	4 -7	4 -3	5 -19	5 -27	5 -26	4 -18	4 -5	3 -1	2 14	1 -7	1 -17	
Website Activity (NovaScotia.com) ('000s) Visits % Change from same period 2017	3,527 -6	187 -4	189 1	355 26	319 3	386 -9	437 -18	577 -6	472 -5	269 -20	198 -19	138 -9	

Totals may not add because of rounding. Definitions on following page.

# **Definitions**

## **GALLERY ATTENDANCE**

**Art Gallery of Nova Scotia:** the number of paid admissions to the gallery each month. This does not include complimentary admissions, self-directed or other tours and openings or other special events.

Mary E. Black Gallery: the number of people admitted to the gallery each month. Part of the NS Centre for Craft and Design.

Source: AGNS & NSCCD

## PROVINCIAL MUSEUM ATTENDANCE

Monthly attendance is reported for the Nova Scotia museum family of sites located throughout the province. Attendance numbers account for all visitors, including those attending for special functions, such as meetings and private events. Please note that some museum sites operate on a seasonal basis.

Source: NS Communities, Culture & Heritage

## **NATIONAL PARK & HISTORIC SITE ATTENDANCE**

Halifax Citadel National Historic Site: reports on monthly attendance. Attendance numbers account for all visitors, including those attending special functions, such as meetings and private events.

Fortress Louisbourg and Alexander Graham Bell Historic Sites: Visits reported include paid admissions.

Source: Parks Canada

\* NOTE: To celebrate Canada's 150th anniversary Parks Canada offered free admission to all Parks Canada locations in 2017, leading to a large increase in admissions. 2018 numbers appear smaller by comparison.

## INFORMATION ENQUIRIES

## **Nova Scotia Information Centre Visitors Counselled**

Total number of visitors counselled at the NS Visitor Information Centres. Most centres are operated seasonally. VICs do not necessarily open on the same date every year.

Source: Tourism Nova Scotia

## **Local Information Centre Visitors Counselled**

Total number of visitors counselled at local Visitor Information Centres. Most centres are operated seasonally and do not always open on the same date every year. Source: Regional Tourism Industry Associations

## Reservations and Enquiries

Total number of reservations and enquiries made through Tourism Nova Scotia's reservation system.

Source: Tourism Nova Scotia

## WEBSITE ACTIVITY

Visits are the number of user sessions to the NovaScotia.com website. Source: Tourism Nova Scotia