

# Nova Scotia Tourism Indicators

January - December 2019

Tourism Nova Scotia gathers and reports tourism statistics on behalf of the tourism industry. These statistics reflect the combined efforts of tourism businesses, organizations, communities, and governments, and include activities by both Nova Scotians and non-resident visitors. There are many factors that contribute to tourism industry performance including events, weather, gas prices, air capacity, currency fluctuations, geo-political circumstances, and industry initiatives, such as marketing. Tourism Nova Scotia is just one organization among many contributing to tourism growth. We support tourism growth through marketing in key national and international markets, support for experience and business development, and visitor servicing.

2019 Tourism Visitation	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Visitor Entries ('000s)													
Road Visits by Entry Point*	1,543	68	71	92	88	115	146	276	285	126	114	85	78
% Change from same period 2018	-3	-1	4	11	-1	-6	-2	1	-2	-17	-4	-8	-10
Amherst/Tidnish	1,348	66	70	89	83	104	124	227	231	101	99	81	73
% Change from same period 2018	-2	-1	4	10	-3	-5	1	3	0	-15	-4	-8	-10
North Sydney	51	1	1	2	3	4	5	10	11	4	4	3	2
% Change from same period 2018	-2	-22	-15	8	8	6	-3	-4	-2	-19	8	13	9
Digby*	43	1		1	1	2	5	11	12	6	2		1
% Change from same period 2018	N/A	13	N/A	N/A	N/A	-11	12	26	26	5	-23	-91	-4
Caribou	101					6	11	28	31	15	8	2	1
% Change from same period 2018	-7					-17	-14	-1	-5	-14	3	21	-44
Yarmouth % Change from same period 2018													

<sup>\*</sup> Digby ferry service did not operate between February and late April, 2018.

Air Visits by Entry Point													
Halifax Stanfield International Airport	758	37	30	33	39	48	82	106	129	97	81	42	34
% Change from same period 2018	-8	3	10	-11	-23	-21	6	-7	-12	-8	-1	-1	-17
<u>Total Visitors</u>	2,301	105	101	125	127	163	228	382	414	223	194	127	112
% Change from same period 2018	-5	1	6	4	-9	-11	0	-2	-5	-13	-3	-6	-12
Cruise Ship Passenger Visits ('000s)													
Halifax	324						42			171		111	
% Change from same period 2018	2						0			3		1	
Cape Breton	155				1	4	10	13	15	55	54	1	
% Change from same period 2018	19				N/A	-10	55	-11	62	19	14	10	
Airport Activity ('000s)													
Enplanements	2,086	124	131	161	175	182	191	214	244	201	190	131	144
% Change from same period 2018	-4	0	2	-7	-6	1	-5	-4	-4	-6	-5	-6	-4

# **Definitions**

# **VISITOR ENTRIES**

The estimated number of visitors who came to Nova Scotia by road or air and stayed for at least one night (by entry point). Residents of Nova Scotia traveling within the province are not included in this calculation. Source: Tourism Nova Scotia

# AIRPORT ACTIVITY

The number of people boarding aircraft at the Halifax Stanfield International Airport. Includes visitors to Nova Scotia, residents of Nova Scotia and travelers transferring to other flights. Source: Halifax International Airport Authority.

# **CRUISE SHIP PASSENGER VISITS**

Defined as the number of passenger visits by cruise ships to the ports of Halifax and Sydney. Source: Halifax Port Authority and Sydney Ports Corporation

Totals may not add because of rounding

NS Accommodation Activity	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Fixed Roof Accommodations South Shore													
Occupancy Rate (%)  % Point Change from same period 2018  Room Nights Sold ('000s)  % Change from same period 2018	44 0 178 -2	21 2 6 2	35 8 8 25	32 1 9 2	27 -2 8 -9	33 -1 13 -1	47 -1 19 -2	62 -3 27 -4	74 -2 32 -2	63 -2 25 -4	44 2 17 5	31 -2 9 -4	24 -3 6 -19
Halifax Metro													
Occupancy Rate (%) % Point Change from same period 2018 Room Nights Sold ('000s) % Change from same period 2018	66 0 1,524 2	43 -1 75 -2	51 1 80 2	63 -2 109 -3	64 -4 108 -6	59 -3 138 -2	71 -2 156 -2	80 5 181 6	83 3 185 5	88 1 155 5	75 -1 140 5	64 1 114 8	44 3 82 14
Eastern Shore													
Occupancy Rate (%) % Point Change from same period 2018 Room Nights Sold ('000s) % Change from same period 2018	33 -4 18 -9	11 -1  2	10 -5  -23	9 -6  -30	13 -2  -18	20 -4 1 -2	34 4 2 6	47 0 3 -2	55 -4 4 -8	41 -12 3 -23	37 -2 2 -1	23 -7 1 -22	14 -11  -34
Cape Breton													
Occupancy Rate (%)  % Point Change from same period 2018  Room Nights Sold ('000s)  % Change from same period 2018	51 0 442 -1	27 1 12 -1	42 11 17 29	40 4 19 8	35 3 16 5	34 -3 28 -8	45 -2 47 -3	68 -1 73 -1	78 -2 83 -4	61 -6 62 -8	57 2 53 6	40 -1 19 1	30 -2 13 -9
Northumberland Shore													
Occupancy Rate (%) % Point Change from same period 2018 Room Nights Sold ('000s) % Change from same period 2018	42 -2 190 -4	29 -4 7 -10	33 -2 8 -3	38 3 10 10	34 1 9 -4	34 3 18 3	29 -5 19 -7	44 -3 30 1	63 -7 30 -17	60 -5 21 -10	52 2 18 2	46 6 12 9	32 3 8 13
Bay of Fundy & Annapolis Valley													
Occupancy Rate (%)  % Point Change from same period 2018  Room Nights Sold ('000s)  % Change from same period 2018	39 -3 334 -6	25 -1 12 -5	32 -1 14 -7	36 -3 17 -9	33 -4 15 -12	26 1 28 6	32 0 35 2	44 -7 51 -12	54 -11 56 -14	61 -3 42 -6	48 -4 31 -6	44 2 21 5	26 -2 12 -2
Yarmouth & Acadian Shores													
Occupancy Rate (%)  % Point Change from same period 2018  Room Nights Sold ('000s)  % Change from same period 2018	39 -12 57 -20	28 4 3 18	34 0 3 -2	32 -2 4 -2	35 -30 4 -45	36 -8 5 -15	38 -18 5 -32	50 -23 7 -28	54 -27 7 -30	54 -19 7 -20	37 -11 5 -17	37 1 4 7	26 -1 3 4
Province													
Occupancy Rate (%)  % Point Change from same period 2018  Room Nights Sold ('000s)  % Change from same period 2018	54 -1 2,742 -1	35 0 116 -2	44 2 131 4	50 -1 168 -2	48 -3 161 -7	43 -1 230 -2	51 -2 283 -3	64 -1 372 0	73 -2 397 -4	71 -3 315 -2	61 0 265 3	52 1 180 6	36 1 125 7
Province outside of Halifax													
Occupancy Rate (%) % Point Change from same period 2018 Room Nights Sold ('000s) % Change from same period 2018	44 -2 1,219 -4	26 0 41 -2	35 4 51 9	36 1 59 1	32 -3 53 -10	31 0 92 -2	37 -2 127 -4	54 -4 191 -6	66 -6 212 -10	60 -5 160 -8	51 -1 125 1	40 1 66 3	28 -2 43 -4

Totals may not add because of rounding

<sup>1</sup>Data reported when accommodation reporting rate is 85% - subject to change as reporting rate increases.

Fixed Roof Accommodations (cont.) Average Room Rate <sup>4</sup>	YTD	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Average Room Rate (\$) % Change from same period 2018	146 -2	122 0	125 0	128 -1	132 -6	155 4	156 -3	158 -1	163 -4	164 -2	148 -4	131 -2	123 0
Campground Activity Short-Term Occupancy Rate (%) % Point Change from same period 2018	28 -3					10 -1	19 -1	40 -2	49 1	17 -7	12 -2		
Short-Term Site Nights Sold ('000s) % Change from same period 2018	332 -5					12 -1	44 -3	103 -4	124 1	38 -28	12 13		
Total Occupancy Rate (%) % Point Change from same period 2018	53 -2					39 -7	49 0	62 -1	67 0	47 -5	41 0		
Total Site Nights Sold ('000s) % Change from same period 2018	1,012 -1					79 -13	184 1	250 0	269 0	168 -9	63 30		
Sharing Economy*													
Room Nights Booked ('000s) % Change from same period 2018	514 41	14 65	13 63	17 49	22 45	36 38	51 46	84 34	98 32	65 26	44 16	32 93	38 105

<sup>\*</sup> AirDNA's 2018 updates are reflected in the Sharing Economy data.

# **Definitions**

#### **ACCOMMODATION ACTIVITY**

Accommodation Activity is available provincially, or broken-down by the seven tourism areas. Source: Tourism Nova Scotia

Room-Nights Sold: Estimated number of units sold each month; calculated based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia. A unit is normally one room. However, a cottage or suite containing two bedrooms or more is considered one rentable unit. At least 85% of licensed units available in each region must report before releasing the estimated room-nights sold. Estimates use the occupancy rate of the reporting properties to project room-nights sold for all available units.

Occupancy Rate: The percentage of estimated units that are occupied (sold) out of those available in the province. This rate is based on reports submitted by all licensed fixed-roof accommodations (i.e. hotels, B&Bs, etc.) in Nova Scotia.

Data includes Nova Scotians and people staying for nontourism purposes

Totals may not add because of rounding

#### AVERAGE ROOM RATE

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Source: CBRE Hotels Trends in the Hotel Industry National Market Report

#### SHARING ECONOMY

An estimate of room nights sold through two leading sharing economy platforms.

Source: AirDNA

#### **CAMPGROUND ACTIVITY**

Occupancy Rate: The percentage of campsites that are occupied (sold) out of all campsites available in the province. This rate is based on reports submitted by all licensed campgrounds in Nova Scotia.

**Total Site-Nights Sold:** Number of campsites sold each month; calculated based on reports submitted by all licensed campgrounds in Nova Scotia.

Source: Tourism Nova Scotia

<sup>&</sup>lt;sup>4</sup> Source data is revised the following year by the provider

Visitor Activities Gallery Attendance ('000s) Art Gallery of NS % Change from same period 2018	YTD 53 47	<b>Jan</b> 1 -34	<b>Feb</b> 2 38	<b>Mar</b> 3 7	<b>Apr</b> 2 5	<b>May</b> 3 33	<b>Jun</b> 6 44	<b>Jul</b> 7 55	<b>Aug</b> 9 50	<b>Sep</b> 6 47	<b>Oct</b> 10 173	<b>Nov</b> 2 34	<b>Dec</b> 2 -10
Mary E. Black Gallery (NS Centre for Craft & Design) % Change from same period 2018	10 -4	 -60	 -30	1 37	 -23	 -38	1 -2	1 18	2 19	2 -6	3 -2	 -10	 -15
Provincial Museum Attendance ('000s) Nova Scotia Museum % Change from same period 2018	629 0	14 -36	48 62	52 27	37 -11	29 13	69 2	96 -7	106 1	86 -7	61 -11	18 12	13 -24
National Park/Historic Site Attendance ('000s)													
Halifax Citadel % Change from same period 2018	221 5	1 -2	1 5	2 23	3 3	11 9	19 -13	71 8	39 -6	35 -2	29 23	8 54	2 70
Fortress Louisbourg % Change from same period 2018	71 -13					2 19	9 6	19 -16	19 -17	13 -17	9 -13	 57	
Alexander Graham Bell % Change from same period 2018	87 1					2 -9	10 -7	20 -2	22 2	20 5	13 2		
Information Enquiries ('000s)  NS Information Centre Visitors Counselled *	298	3	2	3	3	12	37	71	78	52	30	3	2
% Change from same period 2018  Local Information Centre Visitors Counselled	-8	-1	-14	-8	-35	-2 5	-7 27	-8 54	-6 60	-11 29	-4 9	-13	-10
Literature Requests % Change from same period 2018	34 -14	4 -10	3 -18	5 -11	5 -14	5 -6	4 -13	3 -20	2 -19	1 -22	1 -26	1 -10	1 -23
Website Activity (NovaScotia.com) ('000s) Visits % Change from same period 2018	3,579 -2	219 17	206 9	317 -11	305 -4	362 -6	433 -1	541 -6	476 1	299 11	194 -2	111 -19	116 -6

<sup>\*</sup>The Halifax Waterfront Visitor Information Centre was closed from January to May 2019

Totals may not add because of rounding. Definitions on following page.

# **Definitions**

#### **GALLERY ATTENDANCE**

**Art Gallery of Nova Scotia:** the number of paid admissions to the gallery each month. This does not include complimentary admissions, self-directed or other tours and openings or other special events.

Mary E. Black Gallery: the number of people admitted to the gallery each month. Part of the NS Centre for Craft and Design.

Source: AGNS & NSCCD

#### PROVINCIAL MUSEUM ATTENDANCE

Monthly attendance is reported for the Nova Scotia museum family of sites located throughout the province. Attendance numbers account for all visitors, including those attending for special functions, such as meetings and private events. Please note that some museum sites operate on a seasonal basis.

Source: NS Communities, Culture & Heritage

#### **NATIONAL PARK & HISTORIC SITE ATTENDANCE**

Halifax Citadel National Historic Site: reports on monthly attendance. Attendance numbers account for all visitors, including those attending special functions, such as meetings and private events.

Fortress Louisbourg and Alexander Graham Bell Historic Sites: Visits reported include paid admissions.

Source: Parks Canada

#### INFORMATION ENQUIRIES

# **Nova Scotia Information Centre Visitors Counselled**

Total number of visitors counselled at the NS Visitor Information Centres. Most centres are operated seasonally. VICs do not necessarily open on the same date every year.

Source: Tourism Nova Scotia

#### **Local Information Centre Visitors Counselled**

Total number of visitors counselled at local Visitor Information Centres. Most centres are operated seasonally and do not always open on the same date every year. Source: Regional Tourism Industry Associations

#### WEBSITE ACTIVITY

Visits are the number of user sessions to the NovaScotia.com website. Source: Tourism Nova Scotia