

Nova Scotia Tourism Indicators

2021

Tourism Nova Scotia gathers and reports tourism statistics on behalf of the tourism industry. These statistics reflect the combined efforts of tourism businesses, organizations, communities, and governments, and include activities by both Nova Scotians and non-resident visitors. There are many factors that contribute to tourism industry performance including events, weather, gas prices, air capacity, currency fluctuations, geo-political circumstances, and industry initiatives, such as marketing. Tourism Nova Scotia is just one organization among many contributing to tourism growth. We support tourism growth through marketing in key national and international markets, support for experience and business development, and visitor servicing.

2021 Tourism Visitation

	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Visitor Entries ('000s)													
Road Visits by Entry Point	639	12	12	16	19	10	20	120	180	97	63	53	36
% Change from same period 2020	-1	-81	-83	N/A*	N/A*	N/A*	N/A*	N/A*	93	67	4	10	133
% Change from same period 2019	-59	-83	-83	-82	-79	-91	-86	-56	-37	-23	-44	-38	-53
<i>Amherst/Tidnish</i>	546	11	12	16	18	9	18	105	151	76	51	47	32
% Change from same period 2020	N/A	-82	-83	N/A	N/A	N/A	N/A	N/A	87	58	-1	9	124
% Change from same period 2019	-59	-83	-83	-82	-79	-91	-86	-54	-35	-25	-48	-42	-55
<i>North Sydney</i>	28	1	--	--	1	1	1	4	7	5	3	2	2
% Change from same period 2020	N/A	-49	-62	N/A	N/A	N/A	N/A	N/A	59	49	6	4	166
% Change from same period 2019	-46	-44	-72	-80	-75	-73	-82	-57	-39	19	-21	-19	-19
<i>Digby</i>	17	--	-- ^a	-- ^a	--	--	--	3	6	3	2	1	1
% Change from same period 2020	N/A	-90	N/A	N/A	N/A	N/A	N/A	N/A	227	198	70	64	479
% Change from same period 2019	N/A	-88	N/A	-93	-88	-98	-95	-72	-52	-39	-15	939 ^b	-33
<i>Caribou</i>	49					--	1	8	17	12	7	3	1
% Change from same period 2020	N/A					N/A	N/A	N/A	153	142	48	26	561
% Change from same period 2019	-52					-99	-89	-72	-46	-17	-15	30	-2
<i>Yarmouth</i>													
% Change from same period 2020													
% Change from same period 2019													
Air Visits by Entry Point													
<i>Halifax Stanfield International Airport</i>	243	4	2	2	2	1	2	12	53	59	53	27	27
% Change from same period 2020	82	-88	-93	N/A*	N/A*	N/A*	N/A*	N/A*	393	654	599	303	445
% Change from same period 2019	-68	-89	-94	-93	-95	-97	-98	-89	-59	-40	-34	-35	-22
Total Visitors	883	16	14	18	21	12	22	132	232	156	116	80	63
% Change from same period 2020	13	-83	-86	N/A*	N/A*	N/A*	N/A*	N/A*	124	137	70	46	209
% Change from same period 2019	-62	-85	-86	-85	-84	-93	-90	-65	-44	-30	-40	-37	-44

*No air nor road data collected from March to July 2020 due to COVID-19 province-wide shutdown. Overall 2020 air and road visitation is an estimate.

^aDigby ferry did not operate during February and only half of March.

^bDigby ferry did not operate most of November 2019.

Airport Activity ('000s)

Enplanements	537	14	8	10	11	9	11	37	93	96	97	68	81
% Change from same period 2020	9	-88	-94	-88	142	66	9	83	225	309	350	251	335
% Change from same period 2019	-74	-88	-94	-94	-94	-95	-94	-83	-62	-52	-49	-48	-44

"--" indicates a number below 1,000 but greater than 0.

Definitions

VISITOR ENTRIES

The estimated number of visitors who came to Nova Scotia by road or air and stayed for at least one night (by entry point). Residents of Nova Scotia traveling within the province are not included in this calculation.

Source: *Tourism Nova Scotia*

AIRPORT ACTIVITY

The number of people boarding aircraft at the Halifax Stanfield International Airport. Includes visitors to Nova Scotia, residents of Nova Scotia and travelers transferring to other flights.

Source: *Halifax International Airport Authority*

NS Accommodation Activity¹

	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Fixed Roof Accommodations													
South Shore													
Occupancy Rate (%)	45	27	34	37	30	20	34	56	74	66	55	41	28
% Point Change from same period 2020	13	6	5	17	12	3	11	19	23	29	18	6	0
% Point Change from same period 2019	1	5	0	5	3	-12	-13	-6	0	4	11	9	5
Room Nights Sold ('000s)	154	6	7	9	7	5	11	21	28	24	18	11	8
% Change from same period 2020	52	15	10	106	181	47	71	54	44	76	56	20	27
% Change from same period 2019	-12	2	-13	-3	-7	-59	-43	-20	-8	-4	12	22	28
Halifax Metro													
Occupancy Rate (%)	42	23	29	28	28	18	24	48	76	72	57	52	41
% Point Change from same period 2020	10	-23	-24	-7	6	-5	1	21	42	40	26	22	23
% Point Change from same period 2019	-25	-20	-22	-35	-36	-41	-48	-33	-8	-16	-19	-12	-3
Room Nights Sold ('000s)	903	40	45	50	50	34	42	89	142	131	107	94	78
% Change from same period 2020	44	-53	-49	-17	74	6	24	92	142	139	96	85	147
% Change from same period 2019	-41	-47	-44	-55	-54	-75	-73	-51	-23	-15	-23	-17	-4
Eastern Shore													
Occupancy Rate (%)	30	18	9	10	18	13	17	28	46	41	41	22	17
% Point Change from same period 2020	2	5	-10	-1	11	3	-3	-5	0	8	4	-7	-2
% Point Change from same period 2019	-3	7	-1	0	5	-7	-17	-19	-9	-1	4	-2	5
Room Nights Sold ('000s)	11	--	--	--	--	--	1	2	3	2	2	--	--
% Change from same period 2020	0	-55	-73	-43	44	6	2	-19	6	29	20	-24	-51
% Change from same period 2019	-38	-43	-54	-50	-45	-77	-61	-50	-27	-15	-12	-44	-56
Cape Breton													
Occupancy Rate (%)	40	23	31	36	30	12	21	41	65	58	56	43	32
% Point Change from same period 2020	13	-4	-5	12	21	0	4	11	27	27	15	16	13
% Point Change from same period 2019	-11	-4	-12	-4	-5	-22	-25	-27	-14	-3	-1	4	2
Room Nights Sold ('000s)	278	10	11	14	12	6	15	36	57	47	38	18	13
% Change from same period 2020	45	-15	-22	43	367	20	24	45	67	77	24	53	71
% Change from same period 2019	-36	-19	-34	-22	-27	-79	-68	-49	-30	-22	-26	-1	5
Northumberland Shore													
Occupancy Rate (%)	43	25	31	34	28	25	36	51	70	66	52	47	20
% Point Change from same period 2020	13	-5	-4	8	16	13	14	19	29	30	14	10	-5
% Point Change from same period 2019	1	-3	-2	-5	-7	-10	7	7	7	7	0	1	-12
Room Nights Sold ('000s)	141	6	7	8	7	6	11	20	24	20	16	11	5
% Change from same period 2020	43	-23	-20	25	166	114	69	82	68	71	34	29	-21
% Change from same period 2019	-25	-19	-17	-20	-26	-65	-43	-32	-17	-1	-7	-3	-45
Bay of Fundy & Annapolis Valley													
Occupancy Rate (%)	39	19	25	30	26	16	26	48	64	59	50	43	31
% Point Change from same period 2020	11	-5	-11	9	14	1	8	18	23	21	17	13	14
% Point Change from same period 2019	-1	-6	-7	-6	-7	-10	-6	3	-10	-3	1	0	4
Room Nights Sold ('000s)	251	9	10	13	12	8	17	33	45	39	31	20	15
% Change from same period 2020	49	-24	-34	41	163	17	76	70	61	65	63	44	84
% Change from same period 2019	-24	-26	-22	-20	-25	-71	-52	-35	-20	-6	5	-1	18
Yarmouth & Acadian Shores													
Occupancy Rate (%)	35	21	20	26	22	12	30	43	63	56	43	43	31
% Point Change from same period 2020	-1	-3	-17	2	3	-10	7	5	16	19	-3	-13	3
% Point Change from same period 2019	-4	-7	-14	-6	-14	-24	-8	-7	9	3	6	7	5
Room Nights Sold ('000s)	60	2	3	4	3	2	5	7	10	8	7	6	4
% Change from same period 2020	47	-11	-35	75	266	58	217	111	118	74	12	-9	21
% Change from same period 2019	5	-23	-26	2	-25	-60	-6	-2	31	20	33	50	42

Totals may not add due to rounding

	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Province													
Occupancy Rate (%)	41	23	29	30	28	17	25	47	70	65	54	48	36
% Point Change from same period 2020	11	-14	-16	1	10	-1	5	17	32	32	20	17	16
% Point Change from same period 2019	-13	-12	-15	-20	-21	-26	-25	-17	-3	-6	-7	-5	-1
Room Nights Sold ('000s)	1,797	73	83	98	90	61	101	208	309	272	219	161	122
% Change from same period 2020	45	-41	-40	6	117	19	43	72	91	98	62	58	95
% Change from same period 2019	-34	-37	-36	-41	-44	-73	-64	-44	-22	-13	-16	-10	-1
Province outside of Halifax													
Occupancy Rate (%)	40	22	28	33	27	16	27	46	66	60	52	43	29
% Point Change from same period 2020	11	-3	-6	10	16	2	8	14	24	25	14	10	8
% Point Change from same period 2019	-4	-3	-7	-3	-5	-14	-11	-8	0	0	2	3	1
Room Nights Sold ('000s)	894	33	38	48	40	27	59	119	166	141	112	67	44
% Change from same period 2020	46	-16	-22	49	212	40	60	60	62	71	38	32	42
% Change from same period 2019	-25	-19	-24	-17	-23	-70	-53	-37	-20	-10	-8	4	4

¹Data reported when accommodation reporting rate is 85% - subject to change as reporting rate increases.

"--" indicates a number below 1,000 but above 0.

	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Average Room Rate													
Average Room Rate (\$) Nova Scotia	116	91	97	97	93	87	95	113	127	134	128	121	116
% Change from same period 2020	5	-27	-21	-20	-9	-9	-6	3	16	25	23	23	24
% Change from same period 2019	-21	-25	-22	-24	-30	-44	-39	-29	-23	-18	-13	-7	-5
Average Room Rate (\$) HRM	116	89	96	94	88	87	89	108	127	138	132	125	118
% Change from same period 2020	4	-31	-25	-25	-14	-9	-11	0	20	33	27	27	29
% Change from same period 2019	-25	-30	-26	-29	-36	-48	-47	-36	-27	-22	-17	-9	-7
Average Room Rate (\$) Rest of Province	114	96	101	102	103	88	103	121	127	127	121	115	111
% Change from same period 2020	6	-14	-11	-8	5	-10	1	10	8	12	15	15	16
% Change from same period 2019	-7	-13	-14	-12	-10	-26	-15	-8	-9	-2	1	0	0
Campground Activity*													
Short-Term Occupancy Rate (%)	27					-	18	33	40	24	15		
% Point Change from same period 2020	N/A					N/A	7	6	7	7	2		
% Point Change from same period 2019	-1					-10	0	-7	-10	7	4		
Short-Term Site Nights Sold ('000s)	228					--	28	66	79	42	13		
% Change from same period 2020	N/A					N/A	100	28	33	51	70		
% Change from same period 2019	-28					-100	-31	-33	-33	18	11		
Total Occupancy Rate (%)	50					42	47	54	59	47	37		
% Point Change from same period 2020	N/A					N/A	2	2	3	-1	-7		
% Point Change from same period 2019	-3					3	-2	-8	-9	0	-4		
Total Site Nights Sold ('000s)	641					19	116	163	179	121	43		
% Change from same period 2020	N/A					N/A	23	7	12	0	14		
% Change from same period 2019	-33					-76	-34	-32	-30	-22	-28		
*Campgrounds closed during May 2020 due to Covid-19 provincial-wide shutdown.													
Sharing Economy*													
Room Nights Booked ('000s)	393	15	17	21	22	21	29	54	65	54	46	25	23
% Change from same period 2020	22	-18	-16	6	32	17	12	10	17	56	57	41	40
% Change from same period 2019	-19	10	36	22	-1	-40	-42	-35	-33	-17	5	7	-6

* AirDNA's 2020 updates reflected in the Sharing Economy data.

"--" indicates a number below 1,000 but above 0.

Definitions

ACCOMMODATION ACTIVITY

Accommodation Activity is available provincially, or broken-down by the seven tourism areas.

Source: *Tourism Nova Scotia*

Room-Nights Sold: Estimated number of units sold each month; calculated based on reports submitted by all registered fixed-roof accommodations (i.e., hotels, B&Bs, etc.) in Nova Scotia. A unit is normally one room. However, a cottage or suite containing two bedrooms or more is considered one rentable unit. At least 85% of registered units available in each region must report before releasing the estimated room-nights sold. Estimates use the occupancy rate of the reporting properties to project room-nights sold for all available units.

Occupancy Rate: The percentage of estimated units that are occupied (sold) out of those available in the province. This rate is based on reports submitted by all registered fixed-roof accommodations (i.e., hotels, B&Bs, etc.) in Nova Scotia.

Data includes Nova Scotians and people staying for non-tourism purposes

Totals may not add due to rounding

AVERAGE ROOM RATE

Disclaimer

All information contained in this document as well as in CBRE Limited ("CBRE") publications, or otherwise provided by CBRE is designed as a reference and a management tool for the internal use of companies and agencies involved in the travel and tourism industry. Reproduction and quotation in documents and matters relating to provision of third party consulting advice, business planning, solicitation of public funds, debt and equity financing, litigation, property tax or other legal and financial matters is NOT PERMITTED without the written permission of CBRE. Quotation and reproduction of this material is permitted otherwise ONLY if credited to CBRE and referencing our disclaimer as follows: Source: CBRE Limited with reproduction and use of information subject to CBRE Limited Disclaimer / Terms of Use as detailed at www.cbre.ca

Users of this information are advised that CBRE Limited does not represent the information contained herein to be definitive or all-inclusive. CBRE Limited believes the information to be reliable, but is not responsible for errors or omissions.

Source: CBRE Hotels Trends in the Hotel Industry National Market Report

SHARING ECONOMY

An estimate of room nights sold through two leading sharing economy platforms.

Source: *AirDNA*

	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Visitor Activities													
Information Enquiries ('000s)													
NS Information Centre Visitors Counselling	71	N/A*	N/A*	N/A*	N/A*	N/A*	1	9	24	22	13	1	1
% Change from same period 2020	N/A	N/A*	N/A*	N/A*	N/A*	N/A*	281	214	475	625	481	N/A	N/A
% Change from same period 2019	N/A	N/A*	N/A*	N/A*	N/A*	N/A*	-96	-88	-69	-58	-56	-70	-72
Local Information Centre Visitors Counselling	47					--	2	11	19	12	4		
Website Activity (NovaScotia.com) ('000s)													
Visits	7,847	207	259	464	227	207	434	1,062	1,923	1,724	701	322	317
% Change from same period 2020	73	14	-23	46	41	29	13	49	133	191	56	28	108
% Change from same period 2019	119	-5	26	46	-26	-43	0	96	304	477	262	189	174

*Visitor Information Centre closed due to COVID-19.

"--" indicates a number below 1,000 but above 0.

Definitions

INFORMATION ENQUIRIES

Nova Scotia Information Centre Visitors Counselling

Total number of visitors counselling at the NS Visitor Information Centres. Most centres are operated seasonally. VICs do not necessarily open on the same date every year.

Source: *Tourism Nova Scotia*

Local Information Centre Visitors Counselling

Total number of visitors counselling at local Visitor Information Centres. Most centres are operated seasonally and do not always open on the same date every year.

Source: *Regional Tourism Industry Associations*

WEBSITE ACTIVITY

Visits are the number of user sessions to the NovaScotia.com website.

Source: *Tourism Nova Scotia*