





# WHAT IS THE VOICE OF THE VISITOR SURVEY PROGRAM?

Is there a question you would like to ask past visitors to Nova Scotia to help inform your plans and decision making?

Tourism Nova Scotia is inviting tourism businesses, organizations, and government partners to apply to participate in our Voice of the Visitor Survey Program. Selected partners will be paired with a qualified market research expert to develop questions that will be asked to a database that includes more than 60,000 past visitors to Nova Scotia.

Participating partners can submit up to 10 questions (including up to three (3) open-ended questions) to be included on a survey administered by Tourism Nova Scotia. Questions will reflect partners' research needs and interests and can range from questions about visitors' experience at a specific tourism business, attraction, or destination, to experience concept evaluation, to broader visitor travel motivators.

## BENEFITS OF PARTICIPATING

This is an opportunity to work with our research team to gain insights about visitors' perspectives on issues that are important to your business or organization. Tourism Nova Scotia and our market research partner will help you craft questions to effectively derive the feedback you are seeking, administer the survey, and provide you with a report that analyzes results for your questions. There is no cost to participate.





### **HOW IT WORKS**

Tourism industry businesses interested in participating in the survey can outline what topics/areas of interest they wish to have covered in the survey through an online application. Selected partners will meet with Tourism Nova Scotia to discuss their needs and then work with our market research partner to develop their questions for the survey.

Surveys will be conducted with members of Tourism Nova Scotia's Online Advisory Panel. The Online Advisory Panel includes approximately 60,000 members, English and French speaking, from across Canada, the United States and overseas. Although the panel is not intended to be representative of any particular demographic or population, screening questions may be included to identify a particular demographic or population that is of interest. The panel is an excellent source for engaging with past visitors to Nova Scotia.

Once the survey is completed, partners will receive individual reports with analysis and data tables. Tourism Nova Scotia will not share sensitive or competitive information related to specific businesses or organizations with anyone besides that business or organization. However, Tourism Nova Scotia retains ownership of the research and may share information from any survey reports that is of interest to the broader tourism industry.

If multiple applicants indicate interest in the same topic, their questions may be combined in the survey, and they will receive shared reports. If topics or questions have been covered in a previous survey or are already covered by other Tourism Nova Scotia research products, applicants will be provided with the available information.

### WHO IS ELIGIBLE?

The Voice of the Visitor Survey Program is open, but not limited, to the following participants:

- Tourism businesses and organizations that are located in, or regularly conduct business in Nova Scotia, including but not limited to accommodation operators, tour operators, food and drink operators, and attractions
- Federal, provincial, and municipal government departments and agencies based in Nova Scotia
- Destination marketing organizations
- Tourism industry associations
- Community associations
- · Business chambers and economic development organizations
- Academic or other research organizations
- Event organizers

### **Applicants must:**

- Be in good standing with the Provincial Registry of Joint Stock Companies and the Province of Nova Scotia (applies only to those applicants that are businesses).
- Be compliant with all federal, provincial, and municipal laws and regulations. Fixed roof
  accommodations businesses must be registered with the provincial Tourist Accommodations
  Registry: https://beta.novascotia.ca/register-your-tourist-accommodation
- Businesses must have (or be eligible for) a NovaScotia.com business, attraction, or event listing

All questions and research topics must be directly related to travel and tourism in Nova Scotia. This is a competitive application process and eligibility does not guarantee acceptance into the program. Tourism Nova Scotia will assess applications based on relevance of the research topics to the tourism industry and to the partner business or organization, as well as previous and existing research, and alignment with Tourism Nova Scotia's mandate and priorities.

## **HOW TO APPLY**

Submit your application online at: https://tourismns.ca/voiceofvisitor/application

Applications for the 2023-24 Voice of the Visitor Survey Program must be submitted by **Wednesday**, **October 25**, **2023**, **at 4pm**.

It is anticipated that Tourism Nova Scotia will conduct several surveys in 2023-24. The timing of each survey, and of future application opportunities, will be determined by the level of demand.

## **PROGRAM CONTACT**

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